



Acme United Corporation

05/29/2025

We appreciate your continued partnership with Acme United Corp. and the trust you place in us. As communicated in our previous letter, we remain committed to managing rising costs while maintaining competitive pricing.

Recent changes on products sourced from China have required us to revise the pricing we previously announced. Specifically, the tariff has increased from 20% to 30% effective May 14th, 2025, following a 90 day pause on additional tariffs.

As a result, Effective July 1st, 2025, all Westcott and Clauss products manufactured in China will now incur an additional 3% increase for a total of 12% price increase (up from the previously announced 9%).

While there are potential tariffs on other products we source from other countries, those measures are also paused at this time. We will continue to monitor these situations closely, and should tariff rates change again, we reserve the right to adjust our pricing accordingly. As before, these adjustments strictly reflect the additional tariff costs, with no offsetting allowances.

We value your continued partnership and will share updated price files shortly. Please note that shipments cannot be processed until new pricing has formally been accepted.

If you have any questions, please contact your local sales representative.

Sincerely,

Lisa Apostol

Lisa Apostol

Vice President, General Manager



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