



**National Novelty Brush, Co.**  
**a division of Maugus Manufacturing Inc.**

P.O. Box 4096  
Lancaster, PA 17604  
(717) 299-5681  
NNBC-PA.COM

August 11, 2025

Dear Valued Customer,

As part of our recent pricing review and in light of the implementation of SAP in late 2023, National Novelty Brush Company (NNBC) is now able to access detailed item costing data by division at the item level. This new capability allows us to more accurately compare current costs against pricing, which has led us to identify significant discrepancies.

In addition to the increase in raw materials, labor costs, healthcare, and insurance that took effect since our last price increase for this in 2021, we have thoroughly reviewed and updated the pricing for each affected item. Please find the detailed price list attached, which reflects the necessary adjustments for each product. This price adjustment is effective 8/11/25 on all new incoming purchase orders.

We understand that price adjustments can have a significant impact, but we believe these changes are necessary to align our pricing with current costs. This will help ensure the continued success of our partnership and maintain the long-term sustainability of NNBC.

If you have any questions or require further clarification regarding these changes, please don't hesitate to reach out to us. We value your continued partnership and are happy to discuss any concerns you may have.

Thank you for your understanding and support.

Best Regards,

A handwritten signature in black ink that reads "Lindsey Overdorf". The signature is fluid and cursive, with the first name being more prominent.

Lindsey Overdorf  
Customer Service/Sales Manager



# Pricing

## Acid Brushes, Horsehair Fill

Brush#	Part#	12-24 Gross	36-48 Gross	60-72 Gross	84+ Gross
0	20	\$ 21.67	\$ 18.57	\$ 16.25	\$ 14.45
1	40	\$ 23.77	\$ 20.38	\$ 17.83	\$ 15.85
2	60	\$ 32.40	\$ 27.77	\$ 24.30	\$ 21.60
3	80	\$ 41.53	\$ 35.59	\$ 31.15	\$ 27.68

**Note:** Quantity breaks on #0-3 determined by combining total orders with these sizes  
Minum order: 12 gross/size

Brush Number		1-5 Gross	6-11 Gross	12-17 Gross	18+ Gross
5	120	\$ 145.45	\$ 96.97	\$ 83.12	\$ 72.73

## #7 Wood Handle Brushes

Brush Number		1-5 Gross	6-11 Gross	12-17 Gross	18+ Gross
7WH	170	\$ 235.88	\$ 157.25	\$ 134.79	\$ 117.94

**Note:** Quantity breaks determined by combining total orders within category

### Brush Designation Abbreviations:

WH - Wood Handle    SS - Stainless Steel  
SH = Shoe Handle

### National Novelty Brush Company

505 East Fulton St., Lancaster, PA 17602  
P.O. Box 4096, Lancaster, PA 17604  
TEL (717) 299-5681, FAX (717) 397-0991

**Credit Terms:** Net 30 Days;  
customers with approved credit

**F.O. B.** Lancaster, PA

**Pricing Effective 8/11/25**

Supercedes any previously published list



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LARGE QUANTITY ACID BRUSH ACCOUNTS

**Special Price List**

<b>Part#</b>	<b>Brush Size</b>	<b>300 Gross</b>	<b>504 Gross</b>
20	#0 Acid Brush	\$13.00/gr	\$11.82/gr
40	#1 Acid Brush	\$14.26/gr	\$12.97/gr
60	#2 Acid Brush	\$19.44/gr	\$17.67/gr
80	#3 Acid Brush	\$24.92/gr	\$22.65/gr

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SMALL QUANTITY ACID BRUSH ACCOUNTS

**Price List**

<b>Part#</b>	<b>Brush Size</b>	<b>2-11 Gross</b>
20	#0 Acid Brush	\$32.50/gr
40	#1 Acid Brush	\$35.66/gr
60	#2 Acid Brush	\$48.60/gr
80	#3 Acid Brush	\$62.60/gr

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METAL SCREW CAPS, LINED

**Price List**

<b>Part#</b>	<b>1-3/4" SC</b>	<b>1,800-10,800</b>	<b>12,600-54,000</b>	<b>55,800+</b>
4605	POLYETHYLENE	\$248.40/M	\$142.00/ M	\$124.20/M
4620	ALUM/NEWS	\$359.30/M	\$205.30/M	\$179.60/M

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RING DAUBERS

**Price List**

<b>PART#</b>	<b>SIZES</b>	<b>3M-7499</b>	<b>7500</b>	<b>15000</b>	<b>22500</b>	<b>30000</b>
D00193	4" Wool	\$130.40/M	\$111.80/M	\$97.80/M	\$86.90/M	\$78.20/M
D00195	5" Wool	\$144.90/M	\$124.20/M	\$108.70/M	\$96.60/M	\$87.00/M
D00192	4" Poly	\$111.70/M	\$95.80/M	\$83.80/M	\$74.50/M	\$67.00/M
D00194	5" Poly	\$126.30/M	\$108.20/M	\$94.70/M	\$84.20/M	\$75.80/M
D00188	3-14" w/w Wool RE	\$121.20/M	\$103.90/M	\$90.90/M	\$80.80/M	\$72.70/M

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WOOD HANDLE GLUE AND PASTE BRUSHES

**Price List**

<b>15036</b>	<b>#31</b> Tin Handle, 3-1/4" OAL	\$15.17/gr
<b>150</b>	<b>#1 Nylon</b> Acid Brush	\$53.03/gr
<b>160</b>	<b>#2 Nylon</b> Acid Brush	\$56.49/gr

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