

August 14, 2025

Dear Valued US Distributor:

On May 1, 2025, after months of absorbing new tariff costs, Professional Tools implemented country-of-origin surcharges on imported finished goods from Canada, China, and Mexico. In addition, a 5.9% component surcharge was placed on all other items due to cost increases on internationally sourced components and other materials. Global tariff policies remain fluid, but we expect the associated costs to remain for the foreseeable future. Therefore, the May 1st surcharge pricing is being eliminated, and a List Price change is being implemented. We are committed to remaining transparent and believe this revised pricing policy will make it easier to do business.

Effective August 18, 2025, the following changes result in a 0.5% weighted total price reduction.

- Both the component surcharges and the country-of-origin surcharges on Canada, China, and Mexico items are being eliminated and replaced with List Price increases which lower acquisition costs on most products.
- For simplicity, annual growth rebate calculations will now be inclusive of any surcharges applied since implemented on May 1st.

Updated price files with complete details of all price changes, by item, will be provided and are available for download from the ProTools Portal in Microsoft Excel and CSV formats.

These changes reflect our ongoing commitment to adapt to global economic shifts while striving to deliver value to you, our customers. We will continue monitoring policy changes and make future modifications as appropriate. Our commitment to quality products and service remains steadfast.

Thank you for your business, support, and continued partnership with Emerson Professional Tools. If you have any questions, please contact Customer Service or your Territory Manager