

Date: May 21, 2025

RE: Pricing

Dear Customer,

Tariffs have been a rollercoaster for everyone the past several weeks. Thank you for bearing with us as we work our way through this confusing topic.

Now that the Chinese tariffs have been reduced for 90 days, we're better able to address the increases. At least for now.

Please note DeRoyal Textiles prices are changing as of June 1 on many of our items. Specifically, those parts on which we have incurred the higher tariffs as they shipped from their country of origin. Some items that had more inventory on hand prior to the tariff increases may change pricing in July or August.

As you place new orders, please contact your representative or Textiles customer service for the updated pricing for specific items.

Again, thank you for your patience during this interesting time.

Best Regards,

Todd Klempnauer

Vice President, DeRoyal OEM & Textiles