

To: Authorized Wiha Tools Americas Distributors  
Subject: 2026 Pricing  
Date: August 25, 2025

Valued Partners,

Recent changes to the US tariff policy have had a notable impact on the industry. In April, Wiha Tools announced a 5% price adjustment effective June 1, 2025, with a 30-day notification period of any modifications or cancellations. Initially, this pricing was established as a provisional measure pending confirmation of final tariff rates. With the relevant tariff rates now confirmed, the June 2025 price schedule will remain active through the end of the calendar year.

Effective **January 1, 2026**, a portion of the corresponding tariff increase will be applied at the product level. This approach is designed to minimize the overall impact and distribute costs appropriately across products. Alongside these price adjustments, our Minimum Advertised Price (MAP) has also been updated. These changes reflect our ongoing commitment to supporting a “fair to all” pricing strategy.

In addition to increased tariffs, operational expenses have risen as well. Through the implementation of robust cost-saving strategies and targeted investments in our business systems and infrastructure, we have successfully managed to mitigate these costs. Efforts will continue to improve efficiency and allow Wiha Tools to lead with the highest quality of products and service.

In the coming weeks, you will receive an updated electronic pricing file and / or be able to access our dealer portal to see the adjustments. This allows more than 90 days to implement and adjust your systems accordingly. The new pricing is effective **January 1, 2026**.

Sincerely,



Patrick DiPerno  
President & Managing Director  
Willi Hahn Corporation USA dba Wiha Tools  
Wiha Tools Canada

cc: Eric Iverson - Chief Financial Officer  
Mihran Egavian - Vice President of Sales